



1  
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year  
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Richard B. Usher, Principal and Taylor B. Usher, General Manager.  
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## HILL & USHER INSURANCE & SURETY

3033 N. 44th St., #300, Phoenix, AZ 85018  
602-956-4220 · www.hillusher.com

Year Est: 1995 AZ Staff: 33  
Principal(s): Richard B. Usher, Taylor B. Usher

Established in 1995, Hill & Usher has grown from a small, specialty insurance agency into a full-service broker/agency that provides auto, home, life and business insurance programs to thousands of individuals and commercial interests throughout the United States. Since the beginning, explains Agency Principal Richard B. Usher, "our emphasis on helping people succeed, whether it is a customer, an employee or a valued business partner, has made the difference for our company." The agency starts with excellent people who bring new ideas, a strong work ethic and excitement to an industry that is often guilty of falling stale and complacent. "We feel that great people are the beginning and the end of any great company." notes Usher. "With great people we maximize our return on our significant investment in automation, training and the strong relationships we maintain with insurance carriers." A nomination in 2005 for a Career Builder "Employer of Excellence" award says a lot about Hill & Usher's attention to its staff. Hill & Usher is proud to be voted No. 1 Insurance Agent/Broker by *Ranking Arizona 2006*.

INSURANCE BROKERS

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year  
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## NATIONAL FUTURE BENEFITS

7150 E. Camelback Rd., #333, Scottsdale, AZ 85251  
480-367-1533 · www.nationalfuturebenefits.com  
Year Est: 1994 AZ Staff: 46  
Principal(s): Randall E. Jaeger  
AZ Offices: 2

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## MINARD-AMES INSURANCE GROUP

4646 E. Van Buren St., #200, Phoenix, AZ 85008  
602-273-1625 · www.minardames.com  
Year Est: 1982 AZ Staff: 38  
Principal(s): Steven E. Minard, Gregory F. McClelland,  
William A. "Wink" Ames, Blake C. Johnson, Michael D. Specht  
AZ Offices: 1

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last  
year  
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## MARSH

313...  
602-...  
Year Est: ...  
Principal(s): ...  
AZ Offices: 1

**RANKING**  
*The Best of Arizona Business*  
**ARIZONA**

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year  
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## BROWN & BROWN INSURANCE OF AZ

2800 N. Central Ave., #1600, Phoenix, AZ 85004  
602-277-6672 · www.bbphenix.com  
Year Est: 1937 AZ Staff: 105  
Principal(s): Mike Paschke  
AZ Offices: 3

**Voted The Best of Arizona  
-INSURANCE BROKERS-**

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last  
year  
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## HILB, ROGAL AND HOBBS

2051 W. Northern Ave., #200, Phoenix, AZ 85021  
602-347-8770 · www.hrh.com  
Year Est: 1945 AZ Staff: 51  
Principal(s): ...  
AZ Offices: 3

**By Ranking Arizona  
The Largest Business Opinion  
Poll in Arizona**

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year  
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## MILNE & BNC INSURANCE SERVICES

1750 E. Glendale Ave., Phoenix, AZ 85020  
602-395-9111 · www.milnebnc.com  
Year Est: 1990 AZ Staff: 118  
Principal(s): Richard W. Milne  
AZ Offices: 5

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last  
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## AMERICAN ...

225 N. 45th St., ...  
602-225-3740 ...  
Year Est: 198...  
Principal(s): Jack Daigre,  
AZ Offices: 367



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## COMPASS INSURANCE AGENCY - SSA DIVISION

2002 E. Osborn Rd., Pho...  
602-956-7800 · www.ssains...  
Year Est: 1957 AZ Staff: 125  
Principal(s): Travis L. Hair, Terri Boyd  
AZ Offices: 2

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year  
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## FOCUS BENEFITS GROUP

4539 N. 22nd St., #100, Phoenix, AZ 85016  
602-381-9900 · www.focusbenefits.com  
Year Est: 1996 AZ Staff: 3  
Principal(s): Bill Weaver  
AZ Offices: 1